



CONCORDANCE[®]
HEALTHCARE SOLUTIONS
Delivering service beyond your expectations.

May 18, 2020

The Honorable Elizabeth Warren
309 Hart Senate Office Building
Washington, D.C. 20510

The Honorable Richard Blumenthal
706 Hart Senate Office Building
Washington, D.C. 20510

Dear Senators Warren and Blumenthal:

Thank you for your inquiry concerning our involvement in Project Air Bridge. To date Concordance Healthcare Solutions has had two shipments through Project Air Bridge. One shipment was split among four flights and the other shipment was delivered in whole into Chicago. Throughout this challenging time, we have endeavored to serve our customers and others in the healthcare system who have desperately needed personal protective equipment. We believe it is our responsibility as a critical part of the supply chain to step up and be involved in assisting the health care system respond effectively to the crises posed by COVID-19.

About Concordance Healthcare Solutions

Concordance Healthcare Solutions is a \$1.4B organization, created in 2016 from a merger of three regional distributors, MMS, Kreisers, and Seneca Medical. We have 20 distribution centers located across the continental US and serve hospitals, long-term care facilities, physician offices, and a multitude of other healthcare segments.

Unlike many of our competitors, who also manufacture product, we are primarily a distributor. Our private label line of products represents less than one percent of our overall sales. We are dedicated to supply chain services and to ensuring the healthcare worker has access to the appropriate medical supplies in order to properly care for their patients. At the outset of the COVID outbreak, we sent our best and brightest operations teams to assist at our Edison, NJ warehouse to ensure a continual distribution of supplies into New York and the tri-state area. Our management team worked at peak times 100 hours a week, dedicating themselves to our purpose of positively impacting lives. Ensuring customers receive the Personal Protective Equipment (PPE) and other medical supplies for proper patient care is our mission. We are committed to doing our part to ensure our employees, health care workers and others are protected from the virus.

1. How was your company selected as a participant in Project Air Bridge?

Concordance participated in a call organized by the Healthcare Industry Distributor Association (HIDA) with Dr. Robert Kadlec, Assistant Secretary for Preparedness and Response at the U.S. Department of Health and Human Services (HHS) and Paul Mango, Deputy Chief of Staff to HHS Secretary Alex Azar. The purpose of the call was to assess how distribution could be supportive in the fight against COVID and if we could provide HHS data around current PPE levels/demands.

On March 16, 2020, top distributors, suppliers and Group Purchasing Organizations participated in a call to discuss how we could come together to assist in the government private partnership, while not creating anti-competitive issues. On March 20, 2020, the Federal Emergency Management Agency (FEMA) was determined to be officially in charge of the response and the Supply Chain Task Force was created. The Supply Chain Task Force partnership was an effort by HHS and distributors to create a mechanism by which the government could have visibility to PPE inventory and order shipments into the healthcare sector.

Concordance was added to the daily medical supply distributor call hosted by FEMA on March 24, 2020. We were originally informed that due to our relative size in comparison to other distributors, our data set and participation was not necessary. However, after further discussion with HHS and FEMA we were included in the FEMA led distributor call and began working with HHS on data integration. Ultimately, HHS and distributors, including Concordance, worked independently to provide inventory and shipping data directly to HHS.

In addition, we participated in a number of calls with distributors, manufacturers, wholesalers and government officials over several weeks. The concept of utilizing military planes to provide air freight to expedite PPE products to the US was discussed. It was not until after a meeting of distributors with the President, one that we were not included, that project Air Bridge became a reality. As Project Air Bridge was taking shape, we pushed to be included. After continued discussion about our organization's size and scope, we were authorized to participate. We are not aware of the specific criteria used to determine our eligibility.

Concordance viewed Project Air Bridge as an opportunity to serve those in the health system more readily and efficiently. It is more common for our product to be shipped by ocean freight. To us, being able to have product flown into the country meant being able to increase product availability to serve our customers and others more rapidly given the pandemic and the growing need for PPE. For example, we are a major supplier for New York City, an early hotspot. We knew first-hand the importance for our customers in obtaining PPE in an expedited manner.

2. What specific contracts or agreements are in place between you and federal government entities regarding Project Air Bridge? With what agencies has your company signed these agreements?

Concordance signed a memorandum of agreement with FEMA to participate in Project Air Bridge. That agreement is the only agreement in place.

Concordance has worked with other federal agencies in the past. Currently, we are the largest distributor of health care products to the Veterans Administration. This precedes Project Air Bridge. From time to time, we have contracts with other federal agencies.

3. How do you receive medical supplies and PPE from Project Air Bridge? What costs do you pay for the federal government's transport of these items, and how does it compare to your typical costs for obtaining items from suppliers?

As of this response, we have been part of only two shipments with Project Air Bridge. In the first shipment, product was sourced on behalf of a hospital in NYC. The product landed in Chicago where we have a warehouse. From there we shipped the product to New York, its final destination. We paid for the Chicago-New York shipping. The benefits realized by participating in Project Air Bridge allowed us to accelerate shipping to consumers, therefore resulting in a savings of expedited time.

In the next shipment, we had product on four different flights to our Chicago warehouse that were to go to a variety of our distribution center locations across the United States at our cost. The reason for multiple flights is that our orders are not large enough to commandeer one plane, unlike many of the other distribution partners on Air Bridge, so our order is split to fill space available.

More often, the customer pays shipping if they require expedited shipment directly from point of origin and not through our normal distribution channel.

4. How has your company distributed medical supplies and PPE?

a. How is your company or the government determining which half of supplies will be distributed to hotspots, and which half will instead be fed into the "normal supply chain"? For example, are medical supplies being divided into halves by number of unit? Cost? Is each category of medical product being divided separately?

Under our Memorandum of Agreement with DHS/FEMA, Concordance agreed that 50% of the product received via Air Bridge would be sold to a healthcare customer located in a COVID-19 hot spot FIPS code. For example, our first shipment using Project Air Bridge, the product was going to New York City. Therefore, 100 percent of our product went to a hot spot. Our second shipment will be delivered to multiple hot spots. We have interpreted the 50% requirement to be based on units not cost.

b. Have you been provided with instructions to distribute supplies to COVID-19 "hotspots"? Please provide any lists of hotspots that have been provided to you, as well as any relevant dates for which those lists were current.

Lists were sent out every 96 hours initially. We have attached the lists that we retained.

c. How is your company distributing the supplies that are fed into its "normal supply chain"? Are these supplies going to orders that were placed before the initiation of Project Air Bridge? Are they going to existing customers under renegotiated terms? Are they

auctioned to the highest bidder? Please describe your company's practices in as much detail as possible

As a matter of normal business, we maintain contracts with customers over a period of time. These contracts have not been renegotiated due to COVID-19. Because of COVID-19, we now have new customers who came to us because they were desperate for PPE or other supplies and we are doing our best to secure product on their behalf. We do not auction supplies to the highest bidder.

Currently, we have over 10,000 items on allocation from our suppliers. Many of these items are PPE. We have a robust allocation system that is based on a three-month historical average. This system allows for a fair and equitable distribution of PPE to customers. New product that is sourced is fed into the allocation system with a preference to hot spot areas.

5. Please provide a full accounting of the distribution of all medical supplies and equipment that you have been provided via Project Air Bridge, including a list of all COVID-19-related supplies and PPE you have received, the quantity of each item, and information on where this quantity has been distributed, including a list of how much each recipient (states, localities, and tribal governments, hospitals or medical systems, or other third-parties) has received.

Project Air Bridge was a mechanism for us to get our product distributed more efficiently. We were not provided product from Project Air Bridge to sell or distribute. Our first Air Bridge shipment consisted of product that Concordance secured on behalf of a hospital in NYC. It was flown into the country and was received into Chicago on Thursday, April 30, 2020. One hundred percent of the order was distributed into New York City on Friday, May 1, 2020. The delivery consisted of over 31,000 critically needed isolation gowns. We did not pay the federal government for the airfreight, however, we did pay to move the product from the destination city (Chicago) to the customer (New York).

Pricing was determined upfront with the respective hospital, as this item was sourced as per their specifications. By adding this item to the air bridge as opposed to ocean freight, the customer was able to receive the product quicker, which provided much needed protection for their healthcare workers.

6. How do you determine selling prices for medical equipment and PPE that you have obtained via Project Air Bridge?

What restrictions, if any, dictate your ability to set prices on medical supplies distributed via Project Air Bridge? One report says that your company is required to charge "reasonable" prices. Please describe any such requirements in detail. How is the government monitoring and enforcing compliance with such requirements?

We did not obtain product from Project Air Bridge. The product we obtained was from either through existing manufacturer relationships, new manufacturer relationships or through custom sourcing which is also not an uncommon business practice. For Concordance, Project Air Bridge

provided the option to have product moved by air instead of traditional ocean shipping, which provided an expedited experience for our healthcare customer.

We are not aware of complaints concerning our company and prices, so we have not had experience in government monitoring or enforcement of specific prices. What was shipped was to fulfill long-term contracts or for new customers and the price point with which the customer was comfortable. We believe that excessive pricing practices only hurts our business and reputation. Prices may fluctuate given specifications for the product, whether it is custom-sourced or not as demand is present, even in non-pandemic times.

Because demand for PPE and other supplies dramatically increased, we are often doing spot buying, and looking for new suppliers who can fill our orders. We are aware of price increases for products, because we face those prices when we go into the market to secure product for our customers. Our margins have remained within historical averages while the prices we are charged have increased.

7. Please provide a full accounting of the cost and pricing of all medical supplies and equipment that you have been provided via Project Air Bridge, including a list of (1) average cost to obtain each type of supply or equipment, (2) your average selling prices for each type of supply or equipment, and (3) your average selling price for each pieces of supply or equipment for each major recipient (states, localities, and tribal governments, hospitals or medical systems, or other third-parties).

The product shipped through Project Air Bridge was contracted for our customers in New York City and elsewhere by Concordance. Project Air Bridge expedited product into the country, it did not add nor eliminate costs from the system. Manufacturers determine the prices we pay for products. Our customers are aware of and agree to the price before we procure the product. Charges for our services, within historical averages, were not more or less because of the pandemic.

8. Is your company entrusted with distributing pre-existing orders of supplies that are seized by FEMA? Has it been given any directives on how to distribute these supplies?

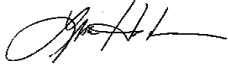
Concordance is not aware of FEMA seizing product and asking Concordance to distribute product through Project Air Bridge. We are not distributing product other than that for which we are contracted to distribute for our customers. The only directives were the requirement discussed earlier in which we were required to ensure that 50 percent of a shipment using Project Air Bridge must go to a hot spot in 96 hours (now 5 days). As previously stated, 100 % of our initial shipment went to a hot spot, New York City, and to the health care system for which it has been contracted. Our second shipment, which 50% is scheduled to go to multiple hotspots in the country with the remaining 50% to customers across the country where COVID is starting to increase or demand is present.

We want to note that FEMA did request our assistance related to product that we understood was donated by the U.S. Department of Defense. This was not part of Project Air Bridge. Concordance was asked to distribute the donated product to Chicago, Detroit and New Orleans. The product arrived in Chicago and we shipped part of that allocation to customers in Chicago, the greater Detroit area and to New Orleans. We paid for the shipping. Recipients of that

allocation included Veterans hospitals. We did not charge the government or the recipients for the shipping. We felt strongly that it was our duty to distribute those needed supplies to health care providers. We were happy to participate in moving that product to those who needed it as quickly as possible, at our expense.

Again, we appreciate the opportunity to assist you in understanding our role in Project Air Bridge. Please contact me if you have a need for additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Lisa Hohman', with a stylized flourish at the end.

Lisa Hohman
CEO, Concordance Healthcare Solutions, LLC

rank	fips code	county-state	VALID 4/24/2020 - 4/27/2020
1	36047	Kings County, New York	
2	36081	Queens County, New York	
3	36005	Bronx County, New York	
4	36059	Nassau County, New York	
5	17031	Cook County, Illinois	
6	36061	New York County, New York	
7	26163	Wayne County, Michigan	
8	36103	Suffolk County, New York	
9	06037	Los Angeles County, California	
10	34013	Essex County, New Jersey	
11	36119	Westchester County, New York	
12	34003	Bergen County, New Jersey	
13	34017	Hudson County, New Jersey	
14	09001	Fairfield County, Connecticut	
15	25017	Middlesex County, Massachusetts	
16	34039	Union County, New Jersey	
17	42101	Philadelphia County, Pennsylvania	
18	09003	Hartford County, Connecticut	
19	36085	Richmond County, New York	
20	34023	Middlesex County, New Jersey	
21	26125	Oakland County, Michigan	
22	25025	Suffolk County, Massachusetts	
23	09009	New Haven County, Connecticut	
24	26099	Macomb County, Michigan	
25	34031	Passaic County, New Jersey	
26	25021	Norfolk County, Massachusetts	
27	36087	Rockland County, New York	
28	25009	Essex County, Massachusetts	
29	12086	Miami-Dade County, Florida	
30	53033	King County, Washington	
31	34027	Morris County, New Jersey	
32	34029	Ocean County, New Jersey	
33	42091	Montgomery County, Pennsylvania	
34	22071	Orleans Parish, Louisiana	
35	34025	Monmouth County, New Jersey	
36	25013	Hampden County, Massachusetts	
37	22051	Jefferson Parish, Louisiana	
38	18097	Marion County, Indiana	
39	34035	Somerset County, New Jersey	
40	36071	Orange County, New York	
41	25027	Worcester County, Massachusetts	
42	32003	Clark County, Nevada	
43	34021	Mercer County, New Jersey	
44	25023	Plymouth County, Massachusetts	
45	42045	Delaware County, Pennsylvania	
46	24033	Prince George's County, Maryland	

47	42017	Bucks County, Pennsylvania
48	12011	Broward County, Florida
49	11001	District of Columbia, District of Columbia
50	36029	Erie County, New York
51	06065	Riverside County, California
52	24031	Montgomery County, Maryland
53	08031	Denver County, Colorado
54	34007	Camden County, New Jersey
55	48201	Harris County, Texas
56	55079	Milwaukee County, Wisconsin
57	42011	Berks County, Pennsylvania
58	12099	Palm Beach County, Florida
59	26049	Genesee County, Michigan
60	42071	Lancaster County, Pennsylvania
61	51059	Fairfax County, Virginia
62	27053	Hennepin County, Minnesota
63	17043	DuPage County, Illinois
64	39101	Marion County, Ohio
65	25005	Bristol County, Massachusetts
66	08005	Arapahoe County, Colorado
67	17097	Lake County, Illinois
68	29189	St. Louis County, Missouri
69	04013	Maricopa County, Arizona
70	44007	Providence County, Rhode Island
71	06073	San Diego County, California
72	17197	Will County, Illinois
73	34005	Burlington County, New Jersey
74	48113	Dallas County, Texas
75	06071	San Bernardino County, California
76	39129	Pickaway County, Ohio
77	22033	East Baton Rouge Parish, Louisiana
78	42029	Chester County, Pennsylvania
79	06085	Santa Clara County, California
80	13121	Fulton County, Georgia
81	13095	Dougherty County, Georgia
82	53061	Snohomish County, Washington
83	39035	Cuyahoga County, Ohio
84	24510	Baltimore City, Maryland
85	42003	Allegheny County, Pennsylvania
86	22017	Caddo Parish, Louisiana
87	51087	Henrico County, Virginia
88	04019	Pima County, Arizona
89	21111	Jefferson County, Kentucky
90	42077	Lehigh County, Pennsylvania
91	34037	Sussex County, New Jersey
92	18089	Lake County, Indiana
93	08123	Weld County, Colorado

94	13067	Cobb County, Georgia
95	24005	Baltimore County, Maryland
96	09005	Litchfield County, Connecticut
97	22103	St. Tammany Parish, Louisiana
98	39049	Franklin County, Ohio
99	36055	Monroe County, New York
100	47037	Davidson County, Tennessee

rank	fips code	county-state	VALID 4/28/2020 - 5/1/2020
1	36081	Queens County, New York	
2	36047	Kings County, New York	
3	36005	Bronx County, New York	
4	17031	Cook County, Illinois	
5	36059	Nassau County, New York	
6	26163	Wayne County, Michigan	
7	36061	New York County, New York	
8	06037	Los Angeles County, California	
9	36103	Suffolk County, New York	
10	36119	Westchester County, New York	
11	34013	Essex County, New Jersey	
12	25017	Middlesex County, Massachusetts	
13	34003	Bergen County, New Jersey	
14	09001	Fairfield County, Connecticut	
15	34017	Hudson County, New Jersey	
16	09003	Hartford County, Connecticut	
17	34039	Union County, New Jersey	
18	25025	Suffolk County, Massachusetts	
19	34031	Passaic County, New Jersey	
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23	34023	Middlesex County, New Jersey	
24	36085	Richmond County, New York	
25	25009	Essex County, Massachusetts	
26	26099	Macomb County, Michigan	
27	42101	Philadelphia County, Pennsylvania	
28	36087	Rockland County, New York	
29	12086	Miami-Dade County, Florida	
30	34029	Ocean County, New Jersey	
31	25013	Hampden County, Massachusetts	
32	34027	Morris County, New Jersey	
33	25023	Plymouth County, Massachusetts	
34	53033	King County, Washington	
35	22071	Orleans Parish, Louisiana	
36	42091	Montgomery County, Pennsylvania	
37	25027	Worcester County, Massachusetts	
38	36071	Orange County, New York	
39	44007	Providence County, Rhode Island	
40	34025	Monmouth County, New Jersey	
41	24033	Prince George's County, Maryland	
42	24031	Montgomery County, Maryland	
43	34021	Mercer County, New Jersey	
44	22051	Jefferson Parish, Louisiana	
45	34035	Somerset County, New Jersey	
46	11001	District of Columbia, District of Columbia	

47	36029	Erie County, New York
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49	42045	Delaware County, Pennsylvania
50	25005	Bristol County, Massachusetts
51	42017	Bucks County, Pennsylvania
52	27053	Hennepin County, Minnesota
53	12011	Broward County, Florida
54	08031	Denver County, Colorado
55	08005	Arapahoe County, Colorado
56	51059	Fairfax County, Virginia
57	34007	Camden County, New Jersey
58	04013	Maricopa County, Arizona
59	32003	Clark County, Nevada
60	06065	Riverside County, California
61	17043	DuPage County, Illinois
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81	13121	Fulton County, Georgia
82	24003	Anne Arundel County, Maryland
83	39129	Pickaway County, Ohio
84	42079	Luzerne County, Pennsylvania
85	36055	Monroe County, New York
86	21111	Jefferson County, Kentucky
87	36027	Dutchess County, New York
88	22103	St. Tammany Parish, Louisiana
89	22017	Caddo Parish, Louisiana
90	08123	Weld County, Colorado
91	08001	Adams County, Colorado
92	06085	Santa Clara County, California
93	39095	Lucas County, Ohio

94	39101	Marion County, Ohio
95	13067	Cobb County, Georgia
96	09005	Litchfield County, Connecticut
97	39049	Franklin County, Ohio
98	10005	Sussex County, Delaware
99	08059	Jefferson County, Colorado
100	47037	Davidson County, Tennessee

rank	fips code	county-state	VALID 5/2/2020 - 5/5/2020
1	36047	Kings County, New York	
2	36081	Queens County, New York	
3	36005	Bronx County, New York	
4	17031	Cook County, Illinois	
5	36061	New York County, New York	
6	26163	Wayne County, Michigan	
7	06037	Los Angeles County, California	
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51	22051	Jefferson Parish, Louisiana
52	51059	Fairfax County, Virginia
53	36029	Erie County, New York
54	08031	Denver County, Colorado
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83	39035	Cuyahoga County, Ohio
84	10005	Sussex County, Delaware
85	08123	Weld County, Colorado
86	24003	Anne Arundel County, Maryland
87	48439	Tarrant County, Texas
88	42077	Lehigh County, Pennsylvania
89	34037	Sussex County, New Jersey
90	34041	Warren County, New Jersey
91	13067	Cobb County, Georgia
92	10003	New Castle County, Delaware
93	22103	St. Tammany Parish, Louisiana

94	08059	Jefferson County, Colorado
95	22017	Caddo Parish, Louisiana
96	39061	Hamilton County, Ohio
97	42079	Luzerne County, Pennsylvania
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65	12099	Palm Beach County, Florida
66	48113	Dallas County, Texas
67	29189	St. Louis County, Missouri
68	06073	San Diego County, California
69	12011	Broward County, Florida
70	08031	Denver County, Colorado
71	39049	Franklin County, Ohio
72	42095	Northampton County, Pennsylvania
73	55079	Milwaukee County, Wisconsin
74	18089	Lake County, Indiana
75	24510	Baltimore City, Maryland
76	42071	Lancaster County, Pennsylvania
77	42029	Chester County, Pennsylvania
78	22033	East Baton Rouge Parish, Louisiana
79	08005	Arapahoe County, Colorado
80	26049	Genesee County, Michigan
81	17089	Kane County, Illinois
82	42011	Berks County, Pennsylvania
83	10005	Sussex County, Delaware
84	39035	Cuyahoga County, Ohio
85	24003	Anne Arundel County, Maryland
86	13121	Fulton County, Georgia
87	48439	Tarrant County, Texas
88	19153	Polk County, Iowa
89	42079	Luzerne County, Pennsylvania
90	31079	Hall County, Nebraska
91	06059	Orange County, California
92	42077	Lehigh County, Pennsylvania
93	18081	Johnson County, Indiana

94	39061	Hamilton County, Ohio
95	47037	Davidson County, Tennessee
96	18003	Allen County, Indiana
97	10003	New Castle County, Delaware
98	18057	Hamilton County, Indiana
99	51153	Prince William County, Virginia
100	13067	Cobb County, Georgia

rank	fips code	county-state	VALID 5/10/2020 - 5/14/2020
1	36081	Queens County, New York	
2	17031	Cook County, Illinois	
3	36047	Kings County, New York	
4	36005	Bronx County, New York	
5	06037	Los Angeles County, California	
6	36103	Suffolk County, New York	
7	42101	Philadelphia County, Pennsylvania	
8	36061	New York County, New York	
9	25017	Middlesex County, Massachusetts	
10	26163	Wayne County, Michigan	
11	36059	Nassau County, New York	
12	34013	Essex County, New Jersey	
13	36119	Westchester County, New York	
14	09001	Fairfield County, Connecticut	
15	34003	Bergen County, New Jersey	
16	34023	Middlesex County, New Jersey	
17	09003	Hartford County, Connecticut	
18	25009	Essex County, Massachusetts	
19	34017	Hudson County, New Jersey	
20	25025	Suffolk County, Massachusetts	
21	34039	Union County, New Jersey	
22	34031	Passaic County, New Jersey	
23	09009	New Haven County, Connecticut	
24	42091	Montgomery County, Pennsylvania	
25	25027	Worcester County, Massachusetts	
26	42045	Delaware County, Pennsylvania	
27	24033	Prince George's County, Maryland	
28	27053	Hennepin County, Minnesota	
29	12086	Miami-Dade County, Florida	
30	36085	Richmond County, New York	
31	25021	Norfolk County, Massachusetts	
32	26125	Oakland County, Michigan	
33	36029	Erie County, New York	
34	24031	Montgomery County, Maryland	
35	34029	Ocean County, New Jersey	
36	51059	Fairfax County, Virginia	
37	04013	Maricopa County, Arizona	
38	42017	Bucks County, Pennsylvania	
39	34021	Mercer County, New Jersey	
40	18097	Marion County, Indiana	
41	11001	District of Columbia, District of Columbia	
42	25023	Plymouth County, Massachusetts	
43	26099	Macomb County, Michigan	
44	34027	Morris County, New Jersey	
45	34025	Monmouth County, New Jersey	
46	25005	Bristol County, Massachusetts	

47	17043 DuPage County, Illinois
48	25013 Hampden County, Massachusetts
49	29189 St. Louis County, Missouri
50	36071 Orange County, New York
51	44007 Providence County, Rhode Island
52	53033 King County, Washington
53	34007 Camden County, New Jersey
54	17197 Will County, Illinois
55	06065 Riverside County, California
56	36087 Rockland County, New York
57	42029 Chester County, Pennsylvania
58	48201 Harris County, Texas
59	12011 Broward County, Florida
60	34035 Somerset County, New Jersey
61	48113 Dallas County, Texas
62	17097 Lake County, Illinois
63	32003 Clark County, Nevada
64	24005 Baltimore County, Maryland
65	34005 Burlington County, New Jersey
66	08031 Denver County, Colorado
67	42071 Lancaster County, Pennsylvania
68	06073 San Diego County, California
69	42095 Northampton County, Pennsylvania
70	42011 Berks County, Pennsylvania
71	24510 Baltimore City, Maryland
72	12099 Palm Beach County, Florida
73	39049 Franklin County, Ohio
74	55079 Milwaukee County, Wisconsin
75	17089 Kane County, Illinois
76	22071 Orleans Parish, Louisiana
77	04019 Pima County, Arizona
78	39095 Lucas County, Ohio
79	22051 Jefferson Parish, Louisiana
80	36055 Monroe County, New York
81	08005 Arapahoe County, Colorado
82	19153 Polk County, Iowa
83	39035 Cuyahoga County, Ohio
84	39099 Mahoning County, Ohio
85	48439 Tarrant County, Texas
86	10005 Sussex County, Delaware
87	42077 Lehigh County, Pennsylvania
88	13135 Gwinnett County, Georgia
89	06059 Orange County, California
90	18089 Lake County, Indiana
91	22033 East Baton Rouge Parish, Louisiana
92	13121 Fulton County, Georgia
93	24003 Anne Arundel County, Maryland

94	36001 Albany County, New York
95	51153 Prince William County, Virginia
96	39061 Hamilton County, Ohio
97	36027 Dutchess County, New York
98	42069 Lackawanna County, Pennsylvania
99	26049 Genesee County, Michigan
100	06071 San Bernardino County, California